

CGM REFERRAL SUPPORT

A simpler referral experience with patient support that continues

Wellstart is a national mail-order DME supplier of continuous glucose monitoring devices (CGM), insulin pumps, and supplies. By continually innovating and tailoring our solutions to patient needs, Wellstart ensures precision, reliability, and meaningful impact.

**Referrals done your way**

EMR, Parachute, email, or fax.

Real-world CGM support

Practical guidance from a team that includes CGM users.

Free benefits verification

Typically completed within 24 hours, with prior auth support.

Easy reordering

Timely reorder reminders and an option to reorder online.

Go-to referral support

A familiar resource your team can trust.

Personalized patient outreach

Patients choose: text, email, phone, or a combination.

Fast, reliable delivery

Orders ship within 24 hours of completed documentation, with nationwide distribution supporting 1–3 day delivery.

REMINDER

CGM Coverage Criteria

- ✓ Diabetes diagnosis
- ✓ Insulin use or qualifying problematic hypoglycemia
- ✓ Required visit and prescription documentation

Patients who feel supported are more likely to:

- ✓ Start therapy
- ✓ Use CGM confidently
- ✓ Stay engaged
- ✓ Reorder on time
- ✓ Reach out for help

PATIENT RETENTION

Relationship-focused support that drives retention

93.2%

 2025-2026

Internal Wellstart patient retention data

Ready to refer?

Send the order through Parachute, your EMR, email or fax. Contact your local Wellstart partner for help.

**Let's connect**

Scan to meet your local team
portal.wellstart.com/meet

**Top 5 CGM Supplier based on Medicare CGM supplier data, 2024*

